

# Investors' Guide 2024

Year Ended March 31, 2024

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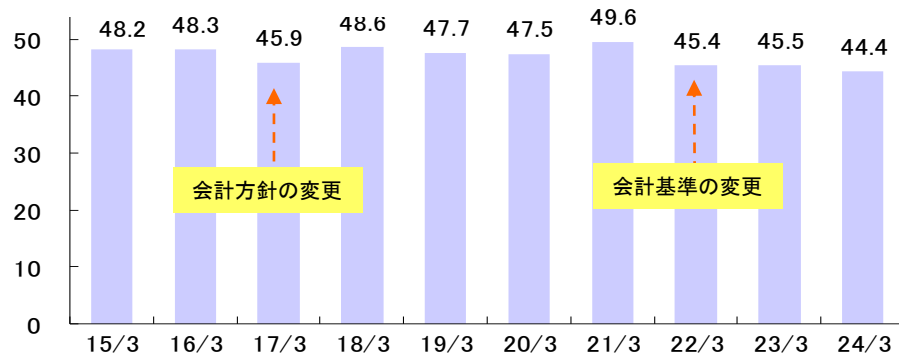
※数値は切り捨て。

Note: The figures are rounded down.

(2024年3月31日現在 / As of March 31, 2024)

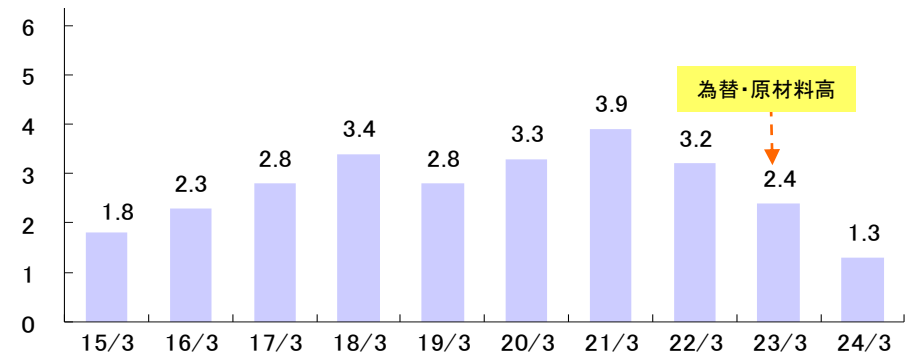
## 売上高 Net sales

(10億円 / Billions of yen)



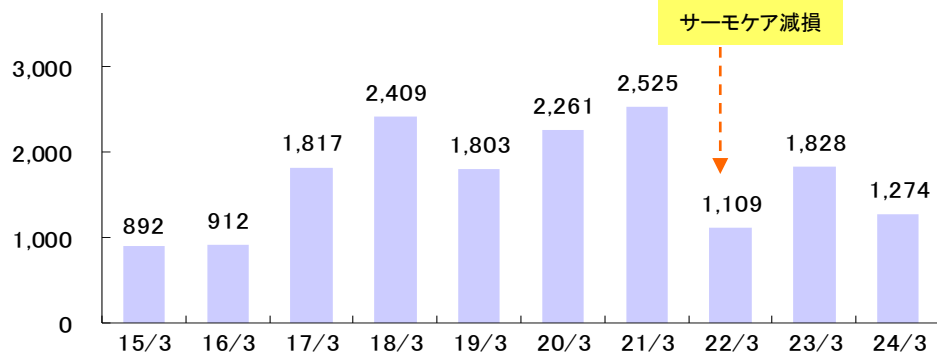
## 営業利益 Operating income

(10億円 / Billions of yen)



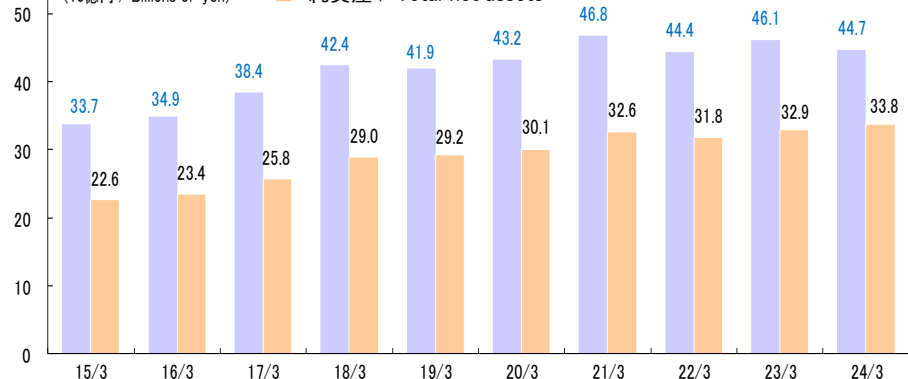
## 親会社株主に帰属する当期純利益 Profit attributable to owners of parent

(百万円 / Millions of yen)



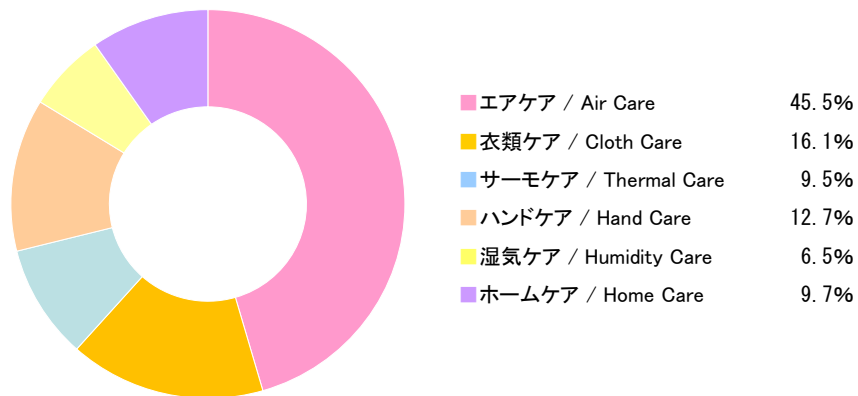
## 総資産・純資産 Total assets / Total net assets

(10億円 / Billions of yen)

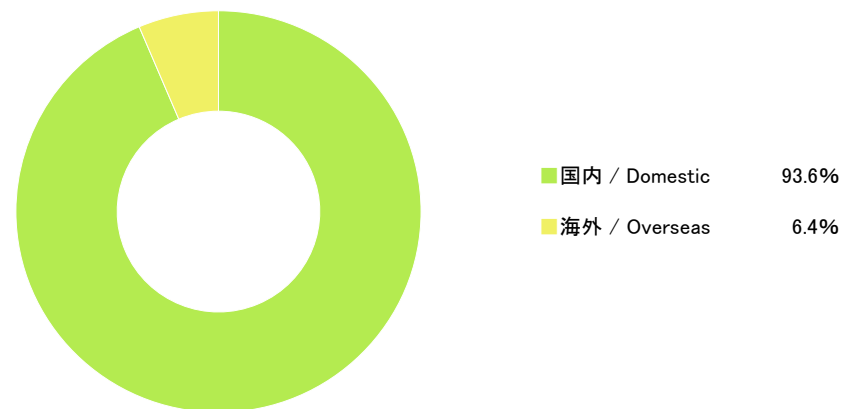


17.3期より会計方針を変更 / Beginning with the fiscal year ended March 31, 2017, we have applied the new accounting policies.  
22.3期より会計基準を変更 / Beginning with the fiscal year ended March 31, 2022, we have applied the new accounting standards.

## カテゴリ別売上高構成比 (2024年3月期) Net sales by segment (Consolidated basis) (2024/3)



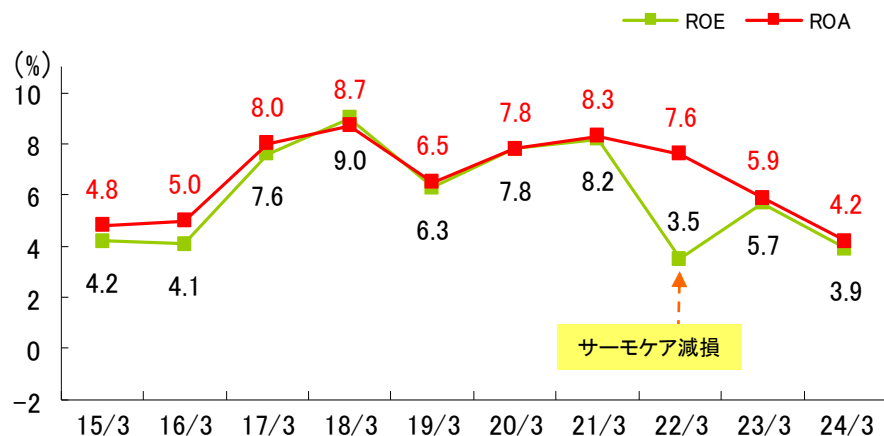
## 地域別売上高構成比 (2024年3月期) Net sales by area (2024/3)



決算期	Fiscal Year	15/3	16/3	17/3	18/3	19/3	20/3	21/3	22/3	23/3	24/3
連結	Consolidated	百万円 / Millions of yen									
売上高	Net sales	48,263	48,351	45,957	48,626	47,782	47,545	49,673	45,469	45,576	44,472
営業利益	Operating income	1,812	2,341	2,854	3,480	2,839	3,374	3,945	3,250	2,416	1,341
経常利益	Ordinary income	1,597	1,724	2,902	3,469	2,722	3,344	3,737	3,481	2,730	1,930
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	892	912	1,817	2,409	1,803	2,261	2,525	1,109	1,828	1,274
EBITDA	EBITDA	2,656	3,470	3,850	4,450	3,947	4,764	5,294	4,447	3,823	2,622
税引後営業利益	Net operating income after tax	1,255	1,662	2,048	2,460	1,945	2,389	2,866	2,760	1,595	804
総資産	Total assets	33,785	34,924	38,458	42,449	41,976	43,275	46,816	44,402	46,116	44,760
自己資本	Tangible net worth	21,890	22,775	25,123	28,351	28,643	29,626	32,089	31,274	32,390	33,159
自己資本比率	Equity ratio	%	64.8	65.2	65.3	66.8	68.2	68.5	68.5	70.4	70.2
設備投資額	Capital expenditures	1,485	1,757	608	1,821	3,060	3,136	1,335	2,695	840	952
研究開発費	R&D expenses	512	536	610	596	642	724	790	851	774	927
減価償却費	Depreciation and amortization	844	1,128	996	969	1,108	1,389	1,349	1,196	1,407	1,284

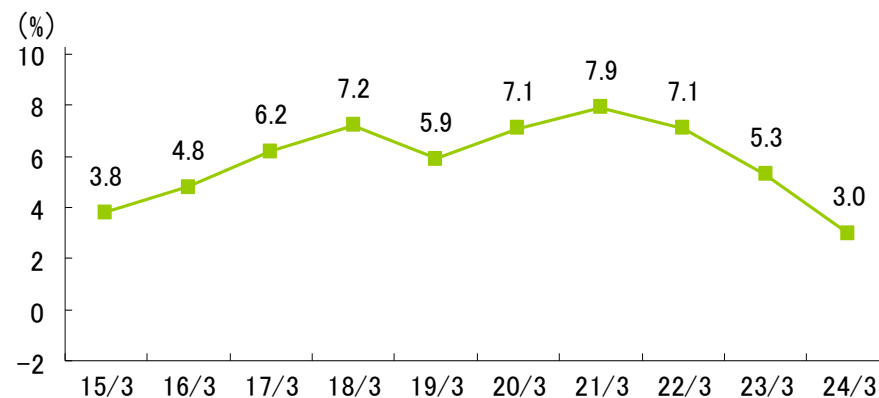
17.3期より会計方針を変更 / Beginning with the fiscal year ended March 31, 2017, we have applied the new accounting policies.  
22.3期より会計基準を変更 / Beginning with the fiscal year ended March 31, 2022, we have applied the new accounting standards.

## 自己資本当期純利益率: ROE・総資産経常利益率: ROA Return on equity (ROE) / Return on assets (ROA)

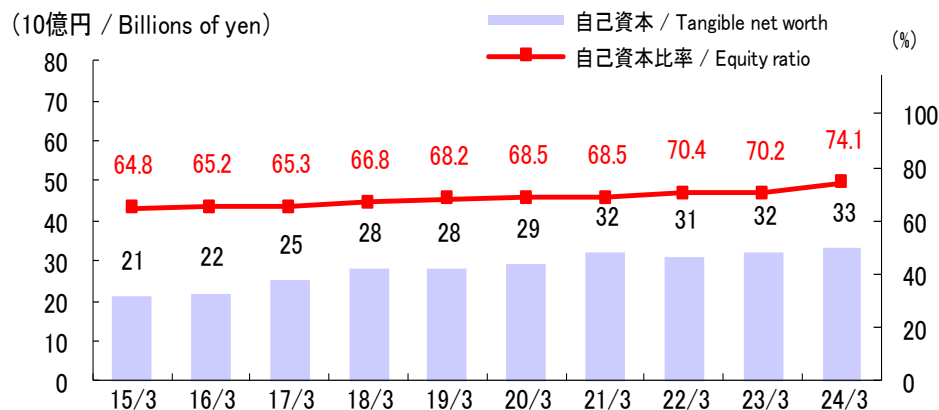


## 売上高営業利益率 Operating income to net sales

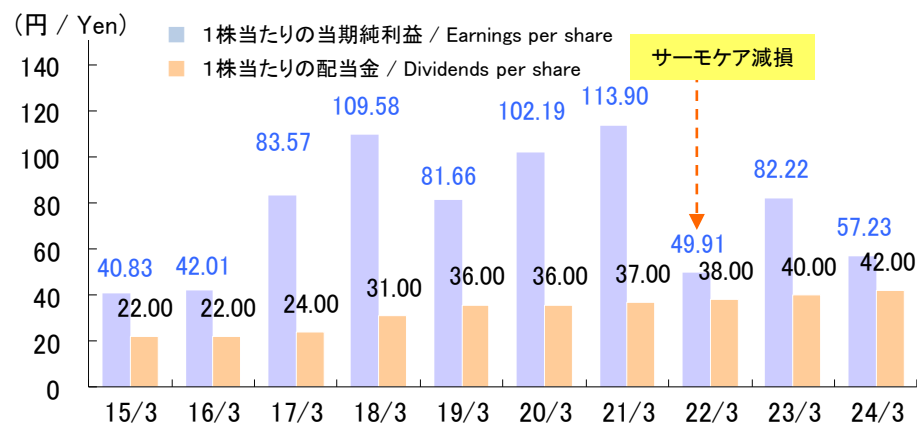
17.3期より会計方針を変更 / Beginning with the fiscal year ended March 31, 2017, we have applied the new accounting standards.



## 自己資本・自己資本比率 Tangible net worth / Equity ratio



## 1株当たりの当期純利益・1株当たりの配当金 Earnings per share (EPS) / Dividends per share



決算期	Fiscal Year	15/3	16/3	17/3	18/3	19/3	20/3	21/3	22/3	23/3	24/3
<b>収益性の指標</b>	<b>Profitability</b>	<b>%</b>									
売上高総利益率	Gross profit to net sales	41.5	43.5	40.2	41.3	41	43.1	42.9	39.2	37.3	36.9
売上高販売管理費率	SG&A expenses to net sales	37.7	38.7	34	34.1	35.1	36	35	32	32	33.9
売上高広告宣伝費率	Advertising costs to net sales	5.9	5.7	5.7	6	5.9	5.6	5.2	5.7	5.7	5.2
売上高営業利益率	Operating income to net sales	3.8	4.8	6.2	7.2	5.9	7.1	7.9	7.1	5.3	3.0
売上高経常利益率	Ordinary income to net sales	3.3	3.6	6.3	7.1	5.7	7	7.5	7.7	6.0	4.3
売上高当期純利益率	Net income to net sales	1.8	1.9	4	5	3.8	4.8	5.1	2.4	4.2	2.9
自己資本当期純利益率: ROE	Return on equity (ROE)	4.2	4.1	7.6	9	6.3	7.8	8.2	3.5	5.7	3.9
<b>効率性の指標</b>	<b>Efficiency</b>	<b>%</b>									
総資産当期営業利益率: ROA	Return on assets (ROA)	4.8	5.0	8.0	8.7	6.5	7.8	8.3	7.6	5.9	4.2
総資産回転率	Turnover of total assets	回 / Times	1.5	1.4	1.3	1.2	1.1	1.1	1.1	1.0	1.0
投資収益率: ROI	Return on investment (ROI)	7.5	7.7	12.1	12.9	9.4	11.2	12	10.9	8.5	5.8
<b>安全性の指標</b>	<b>Stability</b>	<b>%</b>									
自己資本比率	Equity ratio	64.8	65.2	65.3	66.8	68.2	68.5	68.5	70.4	70.2	74.1
流動比率	Current ratio	224.5	224.4	232.4	235.5	220.4	215.9	225.2	244.0	247.1	284.1
固定比率	Fixed ratio	62	66.8	63.7	64.7	67	66.3	63.4	58.5	55.5	53.9
インタレスト・カバレッジ・レシオ	Interest coverage ratio	倍 / Times	1,299.70	2,271.10	26,167.90	10,537.80	315.3	255.4	426.4	573.9	769.0
<b>1株当たり情報</b>	<b>Per share data</b>	<b>円 / Yen</b>									
当期純利益: EPS	Earnings per share (EPS)	40.83	42.01	83.57	109.58	81.66	102.19	113.9	49.91	82.22	57.23
純資産: BPS	Book value per share (BPS)	1,001.84	1,049.58	1,148.41	1,285.01	1,295.38	1,337.42	1,445.14	1,407.88	1,456.38	1,487.82
キャッシュ・フロー	Cash flows per share	75.49	88.71	122.33	146.94	126.62	158.74	168.51	100.26	140.69	111.13
配当金: DPS	Dividends per share (DPS)	22	22	24	31	36	36	37	38	40	42
配当性向	Payout ratio	%	53.9	52.4	28.7	28.3	44.1	35.2	32.5	76.1	73.4
<b>その他の指標</b>	<b>Others</b>	<b>百万円 / Millions of yen</b>									
フリー・キャッシュ・フロー	Free cash flow	369	1,856	4,528	834	-118	-46	2,859	996	3119	662
有利子負債	Interest-bearing debt	62	46	0	174	518	736	464	413	497	454
運転資本の増減	Change in working capital	1,074	-621	-925	423	337	1,816	164	599	-406	-936
有価証券の含み損益	Unrealized holding gains on securities	1,058	2,132	3,414	4,956	3,930	3,214	4,153	2,666	2,798	3,126
投融資支出の増減	Change in other investments	459	1,053	1,218	1,568	-1,040	-712	930	-1,616	140	444
従業員数	Number of employees	人 / People	859	860	890	952	948	1,032	997	953	827

※配当性向は、連結ベースにて算出。  
 ※17.3期より会計方針を変更  
 ※22.3期より会計基準を変更

Notes: 1. The payout ratio is calculated on a consolidated basis.  
 2. Beginning with the fiscal year ended March 31, 2017, we have applied the new accounting policies.  
 3. Beginning with the fiscal year ended March 31, 2022, we have applied the new accounting standards.

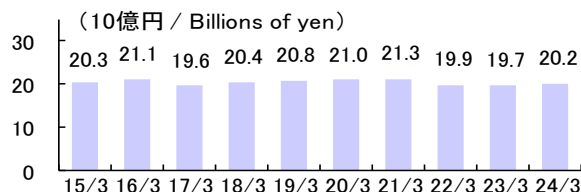
【計算式】  
 自己資本当期純利益率(ROE) = 親会社株主に帰属する当期純利益 ÷ 自己資本(期末) × 100  
 総資産当期純利益率(ROA) = 親会社株主に帰属する当期純利益 ÷ 総資産(期末) × 100  
 総資産回転率 = 売上高 ÷ 総資産(期平均)  
 投資収益率(ROI) = (経常利益 + 支払利息) ÷ (有利子負債 + 自己資本(期平均)) × 100  
 自己資本比率 = 自己資本(期末) ÷ 総資産(期末) × 100  
 流動比率 = 流動資産(期末) ÷ 流動負債(期末) × 100  
 固定比率 = 固定資産(期末) ÷ 自己資本(期末) × 100  
 インタレスト・カバレッジ・レシオ = 営業活動によるキャッシュ・フロー ÷ 利息の支払額

1株当たり当期純利益(EPS) = 親会社株主に帰属する当期純利益 ÷ 発行済株式数(期末)  
 1株当たり純資産(BPS) = 純資産 ÷ 発行済株式数(期末)  
 1株当たりキャッシュ・フロー = (親会社株主に帰属する当期純利益 + 減価償却費) ÷ 発行済株式数  
 配当性向 = 1株当たり配当金 ÷ 1株当たり当期純利益 × 100  
 フリー・キャッシュ・フロー = 営業活動によるキャッシュ・フロー + 投資活動によるキャッシュ・フロー  
 運転資本の増減 = 棚卸資産の増減 + 売上債権の増減 - 買掛債権の増減  
 投融資支出の増減 = 投資有価証券の増減 + 長期貸付金の増減

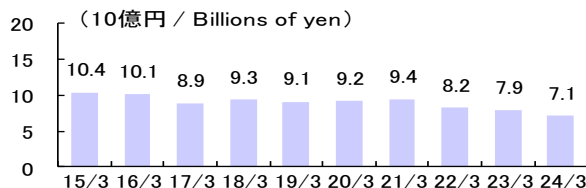
【Calculating Formulas】  
 ROE = Earnings / Average tangible net worth × 100  
 ROA = Earnings / Average total assets × 100  
 Turnover of total assets = Net sales / Average total assets  
 ROI = (Ordinary income + Interest expense) / (Interest-bearing debt + Average total assets) × 100  
 Equity ratio = Tangible net worth / Total assets × 100  
 Current ratio = Current assets / Current liabilities × 100  
 Fixed ratio = Fixed assets / Tangible net worth × 100  
 Interest coverage ratio = Cash flows from operating activities / Interest expense

EPS = Earnings / Average number of shares issued  
 BPS = Net assets / Average number of shares issued  
 Cash flows per share = (Earnings + Depreciation and amortization) / Number of shares issued  
 Payout ratio = Dividends per share / Earnings per share × 100  
 Free cash flow = Cash flows from operating activities + Cash flows from investing activities  
 Change in working capital = Increase in inventories + Increase in trade notes and accounts receivable - Increase in trade payables  
 Change in other investments = Increase / Decrease in investment securities + Increase / Decrease in long-term loans receivable

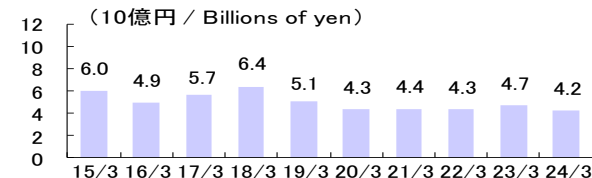
### エアケア (消臭芳香剤・脱臭剤) Air Care products (Air fresheners / Deodorizers)



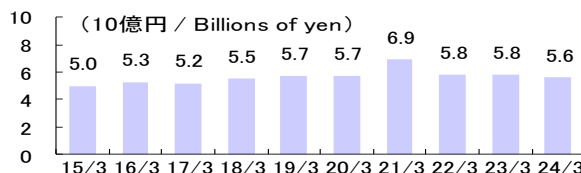
### 衣類ケア (防虫剤) Cloth Care products (Mothproofing agents)



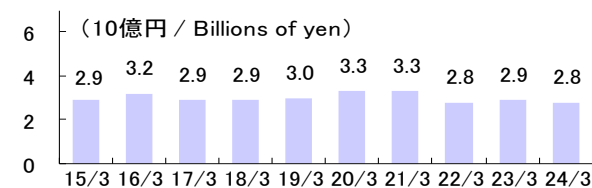
### サーモケア (使いすてカイロ) Thermal Care products (Disposable warmers)



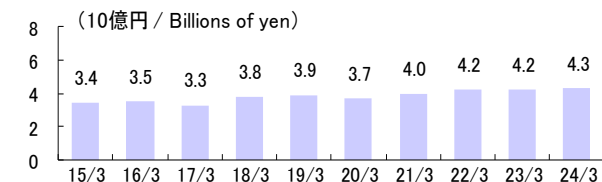
### ハンドケア (手袋) Hand Care products (Gloves)



### 湿気ケア (除湿剤) Humidity Care products (Dehumidifiers)



### ホームケア (クリーナー・その他) Home Care products (Cleaners, etc.)

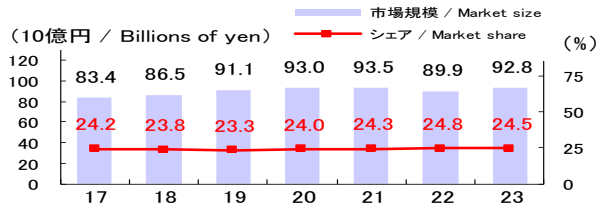


決算期	Fiscal Year	15/3	16/3	17/3	18/3	19/3	20/3	21/3	22/3	23/3	24/3		
<b>カテゴリー別売上高</b>	<b>Net sales by segment (consolidated basis)</b>	<b>百万円 / Millions of yen</b>											
エアケア	Air Care	20,318	21,118	19,640	20,478	20,808	21,078	21,354	19,983	19,757	20,255		
衣類ケア	Cloth Care	10,404	10,154	8,938	9,323	9,109	9,266	9,423	8,213	7,986	7,143		
サーモケア	Thermal Care	6,093	4,946	5,727	6,434	5,146	4,324	4,489	4,363	4,712	4,220		
ハンドケア	Hand Care	5,069	5,332	5,290	5,569	5,775	5,758	6,923	5,834	5,844	5,655		
湿気ケア	Humidity Care	2,941	3,268	2,966	2,954	3,001	3,319	3,385	2,845	2,984	2,882		
ホームケア	Home Care	3,434	3,530	3,394	3,866	3,940	3,797	4,097	4,228	4,290	4,315		
<b>地域別売上高 *1</b>	<b>Net sales by area *1</b>	<b>百万円 / Millions of yen</b>											
国内	Domestic	44,776	45,208	42,597	45,110	44,066	44,635	46,707	45,698	45,940	45,009		
海外	Overseas	3,487	3,143	3,360	3,516	3,715	2,910	2,966	3,190	3,083	3,089		
海外売上高比率	Overseas sales to net sales	%		7.2	6.5	7.3	7.2	7.8	6.1	6.0	6.5	6.3	6.4

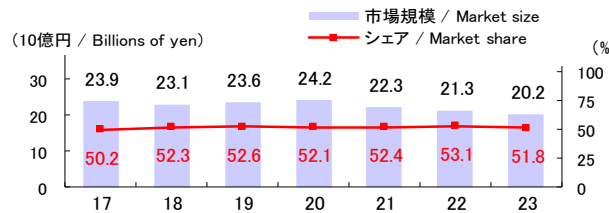
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\*1:収益認識基準適用前 / Before adoption of Accounting Standard for Revenue Recognition

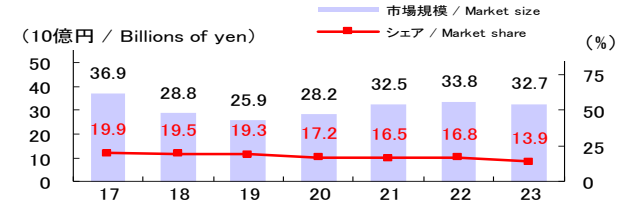
## 消臭芳香剤 Air fresheners



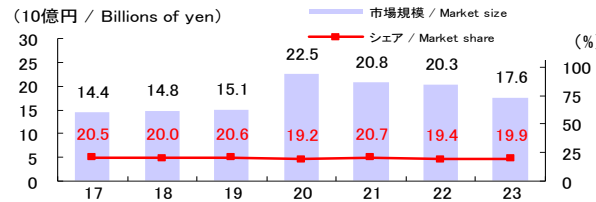
## 防虫剤 Mothproofing agents



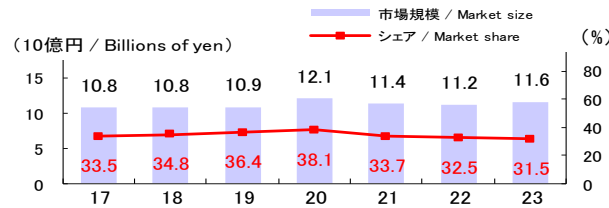
## 使いすてカイロ Disposable warmers



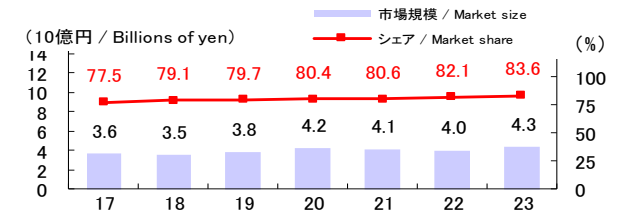
## 家庭用手袋 Gloves



## 除湿剤 Dehumidifiers



## 脱臭剤 Deodorizers



年	Year	13	14	15	17	18	19	20	21	22	23
消臭芳香剤	Air fresheners										
市場規模	Market size	10億円 / Billions of yen	83.4	86.5	91.1	93	93.5	89.9	92.8		
シェア	Market share	%	24.2	23.8	23.3	24	24.3	24.8	24.5		
防虫剤	Mothproofing agents										
市場規模	Market size	10億円 / Billions of yen	23.9	23.1	23.6	24.2	22.3	21.3	20.2		
シェア	Market share	%	50.2	52.3	52.6	52.1	52.4	53.1	51.8		
使いすてカイロ	Disposable warmers										
市場規模	Market size	10億円 / Billions of yen	36.9	28.8	25.9	28.2	32.5	33.8	32.7		
シェア	Market share	%	19.9	19.5	19.3	17.2	16.5	16.8	13.9		
家庭用手袋	Gloves										
市場規模	Market size	10億円 / Billions of yen	14.4	14.8	15.1	22.5	20.8	20.3	17.6		
シェア	Market share	%	20.5	20	20.6	19.2	20.7	19.4	19.9		
除湿剤	Dehumidifiers										
市場規模	Market size	10億円 / Billions of yen	10.8	10.8	10.9	12.1	11.4	11.2	11.6		
シェア	Market share	%	33.5	34.8	36.4	38.1	33.7	32.5	31.5		
脱臭剤	Deodorizers										
市場規模	Market size	10億円 / Billions of yen	3.6	3.5	3.8	4.2	4.1	4	4.3		
シェア	Market share	%	77.5	79.1	79.7	80.4	80.6	82.1	83.6		

※出典は、株式会社インテージSRI+(金額ベース)「脱臭剤」(冷蔵庫のみ) 2021年～2023年(3年間累計)、「使いすてカイロ」(カイロ一般 目元用除く)2023年4月～2024年4月(1年間累計)、その他のカテゴリーの期間は2023年1月～12月(1年間累計)、「消臭芳香剤」(衣類用・ウイルス対策除く)、「防虫剤」(人形用除く)

Notes: Information is based on INTAGE Inc.'s SRI+ (in value terms) for "deodorizers (for refrigerators)" during a 3-year period from 2021 to 2023, "disposable warmers, excluding those for the eye parts" during a 1-year period from April 2023 to March 2024, other items during a period from January to December 2023, "deodorizers and air fresheners (excluding those for clothes and anti-virus ones)" and "mothproofing agents (excluding those for dolls)."

## 連結貸借対照表 Consolidated Balance Sheets

(百万円 / Millions of yen)

決算期	Fiscal Year	15/3	16/3	17/3	18/3	19/3	20/3	21/3	22/3	23/3	24/3
資産の部	Assets										
現金及び預金	Cash and time deposits	7,628	7,565	11,438	11,909	11,074	10,159	11,864	11,887	14,149	13,728
売上債権	Trade notes and accounts receivable	5,867	5,379	5,220	5,430	5,281	5,796	5,789	5,775	5,900	5,982
有価証券	Marketable securities	109	0	0	0	0	0	73	0	0	0
棚卸資産	Inventories	5,772	5,927	5,072	6,010	5,887	7,185	8,269	7,793	7,266	6,427
その他	Others	843	834	734	767	555	506	485	649	837	748
流動資産合計	Total current assets	20,221	19,707	22,466	24,118	22,798	23,647	26,483	26,105	28,154	26,885
償却性資産	Depreciable assets	4,545	5,339	4,905	4,736	7,195	7,400	6,800	6,369	5,979	5,818
土地・建設仮勘定	Land and construction in progress	3,563	3,319	3,095	4,194	3,601	3,399	3,657	3,750	3,676	3,658
投資有価証券	Investment securities	4,226	5,284	6,514	8,085	7,048	6,339	7,270	5,653	5,795	6,201
その他	Others	1,227	1,272	1,475	1,314	1,331	2,489	2,604	2,522	2,511	748
固定資産合計	Total fixed assets	13,563	15,216	15,991	18,331	19,177	19,628	20,333	18,296	17,962	17,874
資産合計	Total assets	33,785	34,924	38,458	42,449	41,976	43,275	46,816	44,402	46,116	44,760
負債及び純資産の部	Liabilities and net assets										
買入債務	Trade payables	4,895	5,184	5,095	5,820	5,210	5,207	6,120	5,030	6,032	4,509
短期有利子負債	Short-term interest-bearing debt	62	46	0	174	518	736	464	413	497	454
その他	Others	4,050	3,549	4,570	4,246	4,615	5,007	5,176	5,256	4,867	748
流動負債合計	Total current liabilities	9,008	8,780	9,666	10,241	10,344	10,950	11,761	10,700	11,394	9,463
長期借入金	Long-term loans	0	0	0	0	0	0	0	0	0	0
その他	Others	2,176	2,647	2,979	3,186	2,408	2,189	2,422	1,853	1,760	748
固定負債合計	Total long-term liabilities	2,176	2,647	2,979	3,186	2,408	2,189	2,422	1,853	1,760	1,496
資本金	Common stock	7,065	7,065	7,065	7,065	7,065	7,065	7,065	7,065	7,065	7,065
資本剰余金	Capital surplus	7,067	7,067	7,067	7,067	7,067	7,067	7,036	7,047	7,047	7,047
利益剰余金	Retained earnings	9,394	9,738	11,015	12,830	13,821	15,269	16,982	16,978	17,928	18,280
自己株式	Treasury stock, at cost	-1,653	-1,734	-1,487	-1,229	-1,163	-1,107	-1,040	-1,020	-1,002	-942
その他有価証券評価差額金	Unrealized holding gain on other securities, net of taxes	743	1,482	2,378	3,440	2,733	2,228	2,886	1,866	1,974	2,201
土地再評価差額金	Unrealized revaluation loss on land, net of taxes	-545	-537	-537	-537	-537	-537	-537	-537	-537	-470
為替換算調整勘定	Translation adjustments	-201	-287	-354	-263	-328	-341	-314	-177	-119	-38
退職給付に係る調整累計額	Remeasurements of defined benefit plans	21	-20	-25	-22	-14	-17	11	52	34	15
自己資本	Tangible net worth	21,890	22,775	25,123	28,351	28,643	29,626	32,089	31,274	32,390	33,159
新株予約権	Subscription rights	80	75	46	19	14	9	2	0	0	0
非支配株主持分	Non-controlling interests	628	645	642	651	565	499	540	573	570	640
純資産合計	Total net assets	22,600	23,495	25,812	29,021	29,223	30,135	32,632	31,847	32,961	33,800
負債純資産合計	Total liabilities and net assets	33,785	34,924	38,458	42,449	41,976	43,275	46,816	44,402	46,116	44,760



## 連結損益計算書 Consolidated Statements of Income

(百万円 / Millions of yen)

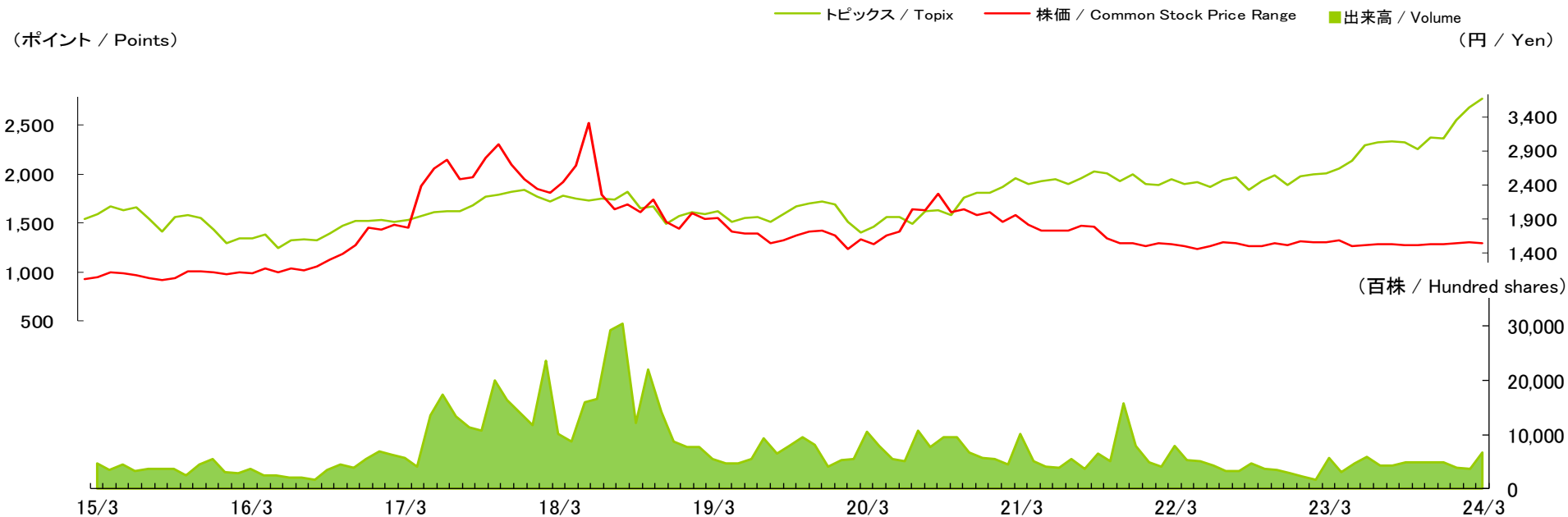
決算期	Fiscal Year	15/3	16/3	17/3	18/3	19/3	20/3	21/3	22/3	23/3	24/3
売上高	Net sales	48,263	48,351	45,957	48,626	47,782	47,545	49,673	45,469	45,576	44,472
売上原価	Cost of sales	28,235	27,294	27,473	28,551	28,195	27,064	28,358	27,664	28,621	28,057
売上総利益	Gross profit	20,028	21,056	18,484	20,074	19,586	20,481	21,315	17,804	16,954	16,414
販売費及び一般管理費	SG&A expenses	18,215	18,714	15,630	16,594	16,747	17,107	17,369	14,554	14,538	15,073
営業利益	Operating income	1,812	2,341	2,854	3,480	2,839	3,374	3,945	3,250	2,416	1,341
金融収支	Net financial profit	77	91	105	103	107	100	99	114	114	353
その他営業外損益	Other non-operating income	-202	-693	-82	-123	-238	-140	-288	185	211	266
持分法による投資損益	Equity in income of affiliates	-89	-14	24	8	14	9	-19	-69	-11	-31
経常利益	Ordinary income	1,597	1,724	2,902	3,469	2,722	3,344	3,737	3,481	2,730	1,930
特別利益	Extraordinary income	62	23	9	59	10	1	72	55	17	79
特別損失	Extraordinary loss	124	45	160	51	22	56	124	1,836	41	76
税金等調整前当期純利益	Income before income taxes and minority interests	1,535	1,702	2,751	3,478	2,709	3,289	3,685	1,700	2,707	1,933
法人税等	Income taxes	556	679	805	1,020	893	985	1,078	490	820	536
非支配株主に帰属する当期純利益	Profit attributable to non-controlling interests	86	111	128	48	12	43	81	100	58	121
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	892	912	1,817	2,409	1,803	2,261	2,525	1,109	1,828	1,274

17.3期より会計方針を変更 / Beginning with the fiscal year ended March 31, 2017, we have applied the new accounting policies.  
22.3期より会計基準を変更 / Beginning with the fiscal year ended March 31, 2022, we have applied the new accounting standards.

## 連結キャッシュ・フロー計算書 Consolidated Statements of Cash Flows

(百万円 / Millions of yen)

決算期	Fiscal Year	15/3	16/3	17/3	18/3	19/3	20/3	21/3	22/3	23/3	24/3
営業活動によるキャッシュ・フロー	Cash flows from operating activities	2,136	2,480	5,150	2,660	2,186	3,637	4,423	2,666	4,362	1,644
投資活動によるキャッシュ・フロー	Cash flows from investing activities	-1,767	-624	-621	-1,825	-2,304	-3,684	-1,563	-1,669	-1,242	-981
財務活動によるキャッシュ・フロー	Cash flows from financing activities	-613	-876	-639	-427	-628	-884	-1,152	-1,075	-983	-1,164
現金及び現金同等物に係る換算差額	Effect of exchange rate changes on cash and cash equivalents	32	-18	-49	62	-47	-17	2	90	25	73
現金及び現金同等物の増減額	Net change in cash and cash equivalents	-212	962	3,839	469	-793	-949	1,709	11	2,161	-428
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of year	6,727	6,584	7,552	11,396	11,865	11,071	10,122	11,831	11,843	14,004
新規連結に伴う現金及び現金同等物の増加額	Increase in cash and cash equivalents from newly consolidated subsidiary	31	-	-	-	-	-	-	-	-	-
非連結子会社との合併に伴う現金及び現金同等物の増加額	Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries	37	5	4	-	-	-	-	-	-	-
現金及び現金同等物の期末残高	Cash and cash equivalents at end of year	6,584	7,552	11,396	11,865	11,071	10,122	11,831	11,843	14,004	13,576



決算期	Fiscal Year		15/3	16/3	17/3	18/3	19/3	20/3	21/3	22/3	23/3	24/3
株価	Common stock price	単位 / Unit										
始値	Opening price	円 / Yen	1,030	1,111	1,830	2,290	1,890	1,640	2,014	1,527	1,555	1,540
高値	Highest price	円 / Yen	1,030	1,130	1,845	2,293	1,919	1,640	2,014	1,533	1,564	1,547
安値	Lowest price	円 / Yen	1,021	1,107	1,809	2,271	1,882	1,583	1,955	1,518	1,545	1,535
終値	Closing price	円 / Yen	1,021	1,114	1,809	2,286	1,892	1,601	1,955	1,527	1,563	1,546
出来高	Trading volume	百株 / Hundred shares	16,300	18,600	38,000	20,800	13,200	30,500	45,600	29,800	27,000	20,400
期末発行済株式数	Total number of shares issued	千株 / Thousand shares	21,850	21,699	21,876	22,062	22,112	22,152	22,205	22,227	22,240	22,287
時価総額	Total market value	10億円 / Billions of yen	22.3	24.1	39.5	50.4	41.8	35.5	43.4	33.9	34.7	34.4
企業価値:EV	Enterprise value (EV)	10億円 / Billions of yen	15.2	17.2	28.7	39.3	31.8	26.5	32.4	23.0	21.6	21.8
株価収益率:PER	Price earnings ratio (PER)	倍 / Times	25	26.5	21.6	20.9	23.2	15.7	17.2	29.1	19.0	27.0
株価純資産倍率:PBR	Price book-value ratio (PBR)	倍 / Times	1.0	1.1	1.6	1.8	1.5	1.2	1.4	1.1	1.1	1.0
EBITDA倍率:EV/EBITDA	EV/EBITDA ratio	倍 / Times	5.7	5	7.5	8.8	8.1	5.6	6.1	5.2	5.7	8.3
1株当たりの配当金:DPS	Dividends per share (DPS)	円 / Yen	22	22	24	31	36	36	37	38	40	42
配当性向	Payout ratio	%	53.9	52.4	28.7	28.3	44.1	35.2	32.5	76.1	48.6	73.4

※株価は、期末営業最終日。  
 ※期末発行済株式数は、自己株式(連結ベース)を除く。  
 ※配当性向は、連結ベースにて算出。

Notes: 1. The price of common stock is as of the last business day of the term.  
 2. The total number of shares issued does not include treasury stock (consolidated basis).  
 3. The payout ratio is calculated on a consolidated basis.