

#### Year Ended March 31, 2026

# Second Quarter Supplementary Information for Financial Results



**November 11, 2025** 

S.T. Corporation



#### Summary of the Business Performance in 2Q of FY3/26

# Increase in net sales, decrease in profit

- The sales of CLOTH Care, HUMIDITY Control, and THERMAL Care products decreased, but the performance of AIR Care and HOME Care products improved and the sales of PET Care products were added.
- Operating profit increased from the previous year, but Profit attributable to owners of parent decreased.

#### Rise in gross profit

 Despite the augmentation of procurement costs due to the skyrocketing of prices of raw materials, etc., gross profit increased from the previous year, thanks to the growth of sales of products with a high gross profit margin and the hike of prices of core products.

#### Drop in SGA

- Personnel expenses increased.
- Advertisement costs and other SGA decreased.

## Highlights of the Business Performance in 2Q of FY3/26 < Consolidated >



#### Increase in net sales, decrease in profit

|   | Consolidated     | Sales ratio | YOY    | Vs. Forecast |
|---|------------------|-------------|--------|--------------|
| Net sales                               | 24.1 billion yen | 100.0%      | 100.0% | 91.2%        |
| Operating profit                        | 1.8 billion yen  | 7.6%        | 149.0% | 115.0%       |
| Ordinary profit                         | 1.9 billion yen  | 8.2%        | 130.6% | 110.7%       |
| Profit attributable to owners of parent | 1.3 billion yen  | 5.5%        | 65.6%  | 133.9%       |

# Highlights of the Business Performance in 2Q of FY3/26 < Consolidated >



|   | FY3/24      |             | FY3/25      |             |        |
|---|-------------|-------------|-------------|-------------|--------|
|   | Sales ratio | Sales ratio | Sales ratio | Sales ratio | YOY    |
| Net sales   | ¥24.1 bn    | 100.0%      | ¥24.1 bn    | 100.0%      | 100.0% |
| Cost of sales   | ¥14.6 bn    | 60.7%       | ¥14.4 bn    | 60.0%       | 98.7%  |
| Gross profit  | ¥9.4 bn     | 39.3%       | ¥9.6 bn     | 40.0%       | 102.1% |
| Selling,<br>general and<br>administrative<br>expenses | ¥8.2 bn     | 34.1%       | ¥7.8 bn     | 32.4%       | 95.0%  |
| Operating profit                                      | ¥1.2 bn     | 5.1%        | ¥1.8 bn     | 7.6%        | 149.0% |

### Highlights of the Business Performance in 2Q of FY 3/26 < Consolidated > [Sales in each Business Category]

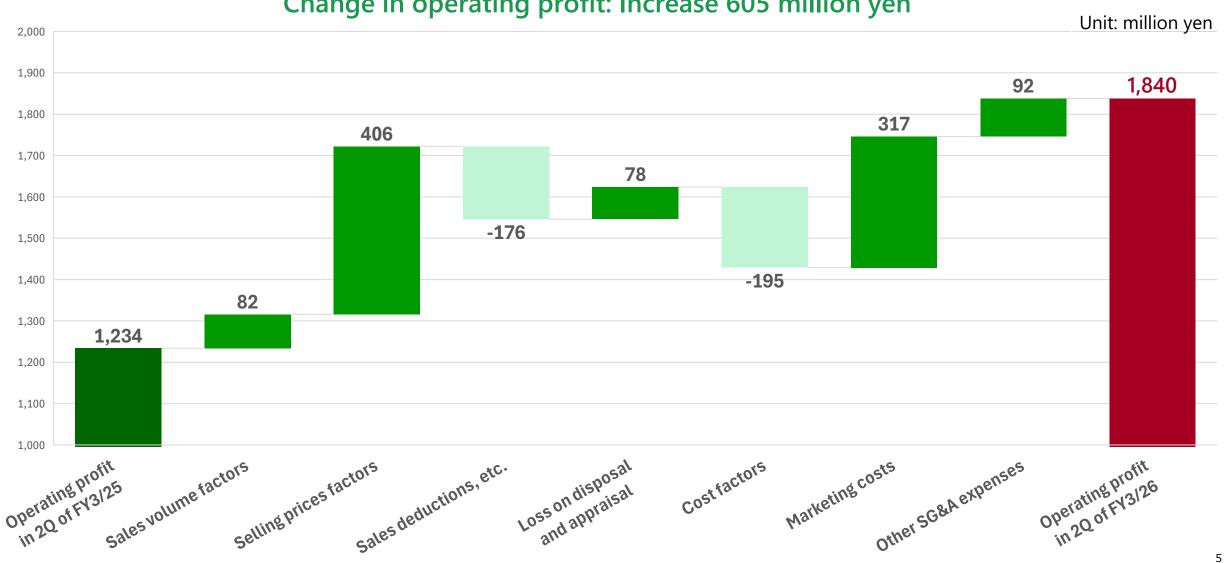


|                     | Category                     | Sales            | YOY    | Sales ratio |
|---------------------|------------------------------|------------------|--------|-------------|
| AIR Care            | (Deodorizers/air fresheners) | 11.3 billion yen | 102.5% | 47.0%       |
| PET Care            | (Goods for cat litter boxes) | 1.8 billion yen  | 111.3% | 7.7%        |
| CLOTH Care          | (Mothproofing agents)        | 3.6 billion yen  | 94.3%  | 15.2%       |
| HOME Care           | (Food care/Cleaner etc.)     | 2.5 billion yen  | 105.0% | 10.5%       |
| HUMIDITY<br>Control | (Dehumidifiers)              | 1.6 billion yen  | 91.7%  | 6.9%        |
| THERMAL Care        | (Disposable warmers)         | 0.6 billion yen  | 80.7%  | 2.8%        |
| HAND Care           | (Household gloves)           | 2.3 billion yen  | 98.3%  | 9.9%        |
|                     | Total                        | 24.1 billion yen | 100.0% | 100.0%      |



#### Factors behind the Increase/Decrease in Operating Profit in 2Q of FY3/26 <Consolidated>









#### Increase in net sales, decrease in profit

|   | Consolidated     | YOY    |
|---|------------------|--------|
| Net sales                               | 52.7 billion yen | 109.5% |
| Operating profit                        | 2.5 billion yen  | 150.7% |
| Ordinary profit                         | 2.8 billion yen  | 134.3% |
| Profit attributable to owners of parent | 1.6 billion yen  | 56.4%  |

Estimated dividend: 44 yen

\*Payout ratio: 57.4%



#### S.T. Corporation https://www.st-c.co.jp/

[Notes on the business forecasts] The items included in this material are based on a variety of premises, and do not assure or guarantee that the numerical forecasts and policies herein will be realized.

\*The figures are rounded down.